

ΥΝΑΝΠ	<b>PUBLIC CONSULTATION FORM</b> <b>TECHNICAL SPECIFICATIONS</b>	E2
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This is an integral part of the Technical Specifications and will be posted and editable form at [www.hcg.gr](http://www.hcg.gr) and to [www.yen.gr](http://www.yen.gr)

<b>Date</b>	October 8th 2019
<b>To</b>	<b>ΥΝΑΝΠ/ΓΔΟΥ/ ΔΙΠΕΑ 4ο</b>
<b>Participant Details Table</b> (to be filled in by participants)	
Name:	OROLIA - McMurdo
Siège :	Blauw-roodlaan 100, 2718 SJ Zoetermeer, Netherland
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<b>Project Details Table</b> (To be completed by the Service)	
<b>Title:</b>	Expension – upgrade of the Fisheries Monitoring Center (FMC) and Integration of new modern technologies
<b>Supplies/ Provision Services</b>	Supplies
<b>Partial Submission:</b>	NO
<b>Budget :</b>	992.000€
<b>Financial Source:</b>	ΕΤΘΑ
<b>Type of competition:</b>	Online regular Open Competition for International Participation
<b>Award Criterion:</b>	The most economically advantageous offer only on price basis
<b>Delivery Time:</b>	12 Months after signing contract
<b>Place of Delivery :</b>	ΥΝΑΝΠ
<b>Comments on technical characteristics</b>	

(To be completed by the Participants)

**Please find our level of compliance regarding each technical specification in the document “Technical specification”.**

**You will also find attached our initial Technical Offer submitted in May 2019 (RFI stage).**

**Budgetary Comments**

(To be completed by the participants)

**Orolia suggest that a 4th Phase be added to the project for the development, in partnership with the National Authorities, of those features and requirements which are not core functionality of a VMS system.**

**Phase 4 consists of:**

- **Use of new technologies for cross checking**
- **Implementation and design of a delinquency prediction and auto-call system**

**Comments on Delivery Time**

(To be completed by the participants)

Additional time may be required to properly develop and implement phase 4 “New technologies-Machine learning”, depending on Customer requirements

**Comments on any division of Supply**

(To be completed by the participants )

Nil

**Comments on any sample submission requirement**

(To be completed by the participants)

Nil

**Comments on any technical–vocational training required**

(To be completed by the participants)

**Orolia will develop an installation, configuration, and training plan for all key components. Training materials will be designed to facilitate easy adoption of the Orolia VMS solution for both users and administrators of the system. Training materials will include on-site instructor-led classroom sessions, train-the-trainer sessions, computer-based training sessions, live and recorded webinars, in-line job aids, in-application assistance, and any customized training to ensure training relevancy, comprehension, and effectiveness.**

**Comments on warranty – technical support - maintenance**

(To be completed by the participants)

Warranty is usually one year, but we do offer maintenance and support during complete lifespan of the software.

Based on the 6 years of warranty requested, we would recommend a hardware refreshment after 4 or 5 years of operation. It's usually what we do for any maintenance contract > 5 years.

This would allow to let the Authorities, at the end of the contract, with a system running well on new hardware.

Such refreshment needs to be integrated in the requirements and budgeted

**Comments on education / training**

(To be completed by the participants)

Orolia will develop an installation, configuration, and training plan for all key components. Training materials will be designed to facilitate easy adoption of the Orolia VMS solution for both users and administrators of the system. Training materials will include on-site instructor-led classroom sessions, train-the-trainer sessions, computer-based training sessions, live and recorded webinars, in-line job aids, in-application assistance, and any customized training to ensure training relevancy, comprehension, and effectiveness.

**Comments on the clauses**

(To be completed by the participants)

NIL

**Comments on the award criterion**

(To be completed by the participants)

N/A

**Comments on the terms of the Declaration**

(Financial and technical competences of the tenderer, time of submission of tenders, etc.)

(To be completed by the participants)

NIL

**Statement / Provision on Confidentiality of information**  
**(\* Paragraph 3 of the announcement of the call for the Public Consultation)**

(Completely completed by the participants)

YES (REFERENCETOPROVISION) /

X NO (MAYBEPOSTEDONTHEWEBSITEOFTHEAGENCY)